# **CASE STUDY**







## THE CLIENT

Energy Livingscapes is a real estate brand offering premium residential properties. Their primary audience consists of buyers who prefer quick, interactive access to property details, images, amenities, and location features.



### **PROJECT OVERVIEW**

The client wanted a website-embedded chatbot that could act as a virtual sales assistant, providing complete information about each property's features, floor plans, images, configurations, pricing approach, and amenities.



## THE REQUIREMENT

- A chatbot embedded on the Energy Livingscapes website.
- Ability to chat about multiple properties, referencing:



- Images
- Specifications
- Amenities
- Location details
- User-friendly interface with lead-collection support.
- Responses should feel like a knowledgeable real-estate representative.



#### **CHALLENGES**

- Structuring the property data so the bot can talk in a natural, sales-oriented style.
- Integrating images while keeping the chatbot lightweight and fast.
- Ensuring the bot handles a variety of buyer questions, such as:
  - "Show me 2BHK options"
  - "What amenities does this project have?"
  - "Where is the property located?"



#### **SOLUTIONS**

- Collected all property assets and transformed them into a structured knowledge base.
- Designed the conversational flow to mimic a property consultant.
- Implemented dynamic image rendering for property visuals.
- Added intent detection for:
  - Property selection
  - Feature exploration
  - Price inquiries
  - Contact/lead capture



# THE RESULTS

- A high-quality property chatbot providing visual and informational assistance.
- Improved user engagement and longer time spent on property pages.
- Faster lead conversion due to real-time responses to buyer queries.

